

BALKAN TRADE BRIDGE 2014

/4 DECEMBER 2014, SOFIA, BULGARIA/

Metal products, including Steel and Stainless steel products, Aluminum and Other metal products, details and components.

Company	DESCRIPTION	INTERESTED IN:
Country Representatives' job position		
Mobiltel EAD Bulgaria Purchasing Director	MobilteLEAD is the first and largest GSM mobile phone operator in Bulgaria. It has more than 5.5 million customers. With its market share of 39.0 % and turnover EUR 399.4 mills, Mobiltel EAD keeps its position as market leader and one of the largest Bulgarian companies.	<ul style="list-style-type: none"> • Metal displays and stands for showing products; • Metal office furniture: custom made.
Ferrari Mirko&Co. Italy Administration director	Manufacturer of windows and doors.	<ul style="list-style-type: none"> • Windows and door fixtures, locks; everything that concerns the house closure.
Festo Production Bulgaria Supplier development	Worldwide leader in automation and a world market leader in industrial training and development.	<ul style="list-style-type: none"> • Die casting; • Extruded aluminum profiles
Liebherr-Hausgeräte Marica Bulgaria Head of Strategic Procurement	World leader in production of Refrigeration & freezing products, Construction machines; mining equipment; Mobile and crawler cranes; Material handling technology; Maritime cranes; aerospace & transportation systems. <i>Revenue: EUR 177 mill</i>	<ul style="list-style-type: none"> • Metal products; • Vacuum panels; • Tools for metal and plastic products; • Evaporators
Pro Galvano a.d. Serbia General Manager	The company deals with production, processing, mediation, services and wholesale and retail trade	<ul style="list-style-type: none"> • Handlesfor doors; • Lock body for doors.
ADRIATIC SHIPYARD BIJELA Montenegro Manager of Purchasing & Store Department	The "Adriatic Shipyard Bijela" is the biggest shiprepairing yard in the Southern Adriatic. It is located in BokaKotorska bay, one of the safest natural harbours in the world, and has centuries long shipbuilding and maritime tradition. <i>Revenue: EUR 16 mill</i>	<ul style="list-style-type: none"> • Steel plates; • Seamless steel pipes; • Grit; • Steel pipe elbows; • Steel bulb flat bars; • Non-ferous materials (stainless steel, aluminum, brass, CuSn14, zinc etc)
Solvay SodiJSCo Bulgaria Purchasing & Warehouse Director	The largest sodium carbonate plant in Bulgaria and Europe for the production of synthetic calcinated soda. <i>Revenue: 28mill EUR</i>	<ul style="list-style-type: none"> • Technical equipment and parts (mechanical parts, castings)
DORMA Bulgaria Bulgaria Purchase Manager	DORMA is the trusted global partner for premium access solutions & services enabling better buildings. In the business segments of door control, movable walls and glass fittings the company is a member of the world elite.	<ul style="list-style-type: none"> • Die casting details - Stainless steel sheets; • Steel rotary details; • Extruded aluminium profiles - stabdard and custom made;

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	<i>Revenue: EUR 12 mill</i>	<ul style="list-style-type: none"> Eloxation of aluminium details;
PRO ACTIV SRL Romania CEO	Romanian leading importer and retail chain store of paints, dry wall, dry mortars, steel, cement, bricks, thermal insulation. <i>Revenue: EUR 6 mill</i>	<ul style="list-style-type: none"> Steel - Bars for building;
Samel-90 Ltd. Bulgaria Marketing director	Samel 90 was established in 1964 aiming at satisfying the needs of the Bulgarian Army of Electronic Communication Equipment. After 1990 the traditional range of special purpose products has been enriched with consumer electronics in the fields of telecommunications, specialized electronics for lighting industry, automotive spare parts, etc. <i>Revenue: EUR 15 mill</i>	<ul style="list-style-type: none"> Stainless metals m1.4301 and 1.430 - Sheets, Rounds bars, Hex bars; Ferrous metals - Sheets, Round bars ; Brass materials - Round bars; Aluminium materials - Sheets; Round bars
Donaldson Europe Advanced Purchasing Belgium	Leading worldwide provider of filtration systems and replacement parts. Donaldson serves customers in the industrial and engine markets, including dust collection, power generation, specialty filtration, compressed air purification, off-road equipment, industrial compressors, heavy trucks and light vehicles. <i>Revenue: EUR 42 mill</i>	<ul style="list-style-type: none"> Looking for subcontractor for making of engineering filter house design in carbon steel (Metal processing company with painting facilities) Looking for subcontractor for making of engineering filter house design in stainless steel (Metal processing company with painting facilities)
Lukena Auto Ltd Serbia General Manager	Leading Serbian importer and distributor of spare parts for all European vehicles.	<ul style="list-style-type: none"> Automobile metal parts and details.
ECOBULPACK JSC Bulgaria Executive Director	Largest Bulgarian company for collection, transportation, separation and recycling of household and industrial waste materials: glass, plastic, paper.	<ul style="list-style-type: none"> Metal containers for separate collection of packaging waste: Beaver and igloo type.
AES Bulgaria Supply Chain Manager EMEA	Global power company that owns and operates a diverse and growing portfolio of electricity generation and distribution businesses, which provide reliable, affordable energy to customers in 20 countries.	<ul style="list-style-type: none"> Steel fabrication; Metal tubes; Industrial supplies in general.
Signode Industrial Group EMEA Mechanical components category manager Germany	Largest global manufacturer of steel and plastic strapping, stretch film and the application equipment and accessory products for each. <i>Revenue: EUR 2,4 bill annual turnover.</i>	<ul style="list-style-type: none"> Aluminum and steel: <ul style="list-style-type: none"> casted components, machined components, Gears, Metal sheet fabrications

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