

# BALKAN TRADE BRIDGE 2014

/4 DECEMBER 2014, SOFIA, BULGARIA/

Chemicals; Chemical raw materials; Plastic raw materials and plastic details; Paper raw materials; Rubber products and details; Glass products; Wooden products and details

Company	DESCRIPTION	INTERSTED IN
Country Representatives' job position		
<b>Mobiltel EAD</b> Bulgaria Purchasing Director	Mobiltel EAD is the first and largest GSM mobile phone operator in Bulgaria. It has more than 5.5 million customers. With its market share of 39.0 % and turnover EUR 399.4 mills, Mobiltel EAD keeps its position as market leader and one of the largest Bulgarian companies.	<ul style="list-style-type: none"> <li>• HDPE tubes;</li> <li>• Wooden office furniture – custom made.</li> </ul>
<b>SIMAP SRL</b> Italy Owner	Global trading company, dealing with granular plastic raw materials.	<ul style="list-style-type: none"> <li>• Primary plastic material – off grade – regranulate – regrinds – production waste.</li> </ul>
<b>NEAL BROTHERS SRL</b> Romania Sales Manager	Major specialist export packers of industrial products and equipment. fit-for-purpose export packing solutions, consolidation, warehousing, inspection and quality check of packing level.	<ul style="list-style-type: none"> <li>• Timber cases and other packing products.</li> </ul>
<b>Solvay SodijSCo</b> Bulgaria Purchasing & Warehouse Director	The largest sodium carbonate plant in Bulgaria and Europe for the production of synthetic calcinated soda. <i>Revenue: EUR 28 mill</i>	<ul style="list-style-type: none"> <li>• Chemicals - NaHS, NH<sub>3</sub>, NH<sub>4</sub>OH, HCL, MgCO, NaOH;</li> </ul>
<b>Liebherr-Hausgeräte Marica</b> Bulgaria Head of Strategic Procurement	World leader in production of Refrigeration & freezing products, Construction machines; mining equipment; Mobile and crawler cranes; Material handling technology; Maritime cranes; aerospace & transportation systems. <i>Revenue: EUR 177 mill</i>	<ul style="list-style-type: none"> <li>• Plastic materials: profiles;</li> </ul>
<b>Panplastics</b> Serbia General Manager	SR recycling and trading with plastic waste materials.	<ul style="list-style-type: none"> <li>• WEEE Plastic waste material;</li> <li>• All types of plastic waste material</li> </ul>
<b>PEŠTAN D.O.O.</b> Serbia Manager for Bulgaria	Private company which is dealing with the processing of plastic masses, PVC, polypropylene and polyethylene. Daily consumption of the raw material of the production is somewhere about 50 tons. <i>Revenue: EUR 55 mill</i>	<ul style="list-style-type: none"> <li>• PVC;</li> <li>• HDPE;</li> <li>• PP Injection, Extrusion</li> </ul>

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<b>Bobex and Kartonval</b> Serbia General Manager	Private company for commercial business, wholesale, import and export. Main activity of the company is production of plastic materials (household products, furniture etc).	<ul style="list-style-type: none"><li>• Fluting Paper, Superior paper, Testliner, Kraftliner;</li><li>• Row plastic materials PP, PE, PS, ABS</li></ul>
<b>AST Global</b> Serbia General Manager	Serbian importer of office materials, industrial electronics, plastic materials etc.	<ul style="list-style-type: none"><li>• Plastic pipes for drainage system;</li></ul>
<b>DORMA Bulgaria</b> Bulgaria Purchase Manager	DORMA is the trusted global partner for premium access solutions & services enabling better buildings. In the business segments of door control, movable walls and glass fittings the company is a member of the world elite. <i>Revenue: EUR 12 mill</i>	<ul style="list-style-type: none"><li>• Rubber sealing profiles -EPDM rubber</li></ul>
<b>LEM Bulgaria EOOD</b> Bulgaria Supply Manager	LEM is the market leader in providing innovative and high quality solutions for measuring electrical parameters. Its core products - current and voltage transducers - are used in a broad range of applications in drives & welding, renewable energies & power supplies, traction, high precision, conventional and green cars businesses.	<ul style="list-style-type: none"><li>• Plastic parts and over moulded plastics with pins;</li></ul>
<b>Lukena Auto Ltd</b> Serbia General Manager	Leading Serbian importer and distributor of spare parts for all European vehicles.	<ul style="list-style-type: none"><li>• Automobile rubber parts: sealing.</li></ul>
<b>Food Export doo</b> Serbia General Manager	Serbian company with main activity production, wholesale and retail of traditional recipes, prepared from high quality fruit and vegetables, without the use of preservatives, pectin, artificial coloring or aroma. Companies' export markets are Germany, Switzerland, Canada and Australia. <i>Revenue: EUR 1,3 mill</i>	<ul style="list-style-type: none"><li>• Glass Jar (360ml, 580ml, 720ml, 1450ml);</li><li>• Bottles-glass (0,75l, 1l)</li></ul>
<b>ECOBULPACK JSC</b> Bulgaria Executive Director	Largest Bulgarian company for collection, transportation, separation and recycling of household and industrial waste materials: glass, plastic, paper.	<ul style="list-style-type: none"><li>• Plastic containers for separate collection of packaging waste: Beaver and igloo types;</li><li>• Rubber conveyor belts.</li></ul>
<b>AES Bulgaria</b> Supply Chain Manager EMEA	Global power company that owns and operates a diverse and growing portfolio of electricity generation and distribution businesses, which provide reliable, affordable energy to customers in 20 countries.	<ul style="list-style-type: none"><li>• Industrial chemicals;</li><li>• Industrial gases;</li></ul>